

# **free**PRAYER

## Booth

The How To Manual

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# Introduction

## By Daniel King

I travel to nations around the world to preach the Gospel. We have seen huge crowds of people cry out to Jesus. But recently America has really been on my heart.

### **Revival in North America**

For several years, I've been asking God to give me a key to experiencing revival in North America. Marilyn Hickey says, "In every nation, you must pray and ask God to give you the key to reach people with the Gospel." We have witnessed tens of thousands of salvations in Africa, Asia and in South America, but I know that God has a plan for North America, too.

As evangelists, our mission is always the same. We exist to lead people to Jesus. But, in different countries, the tools we use can change. In some countries we attract people using music; in other countries people come to the Gospel festival because they need a miracle. Sometimes we give away food; other times we dig water wells. As fishers of men, we are always searching for the right bait to attract people to hear about Jesus.

Often when I show videos of our overseas festivals, I am asked, "Do you think you think you could do something like that here in America?"

One of the biggest challenges of doing an evangelistic outreach in North America is the high cost of gathering a crowd together. In Haiti, we might be able to reach one person for every \$0.50 we invest, but I have heard of some ministries in North America spending up to \$20-30 per person who attends their event. To be honest, the cost of doing a crusade here in America is beyond our reach at this time.

But, now I think God has given me a strategy that will allow us to reach thousands of people for Jesus in North America at a very low cost.

### **Rooster Days**

In March of 2022, Evan Herrman led in an outreach in Broken Arrow, a suburb of Tulsa, Oklahoma. It was at an event called Rooster Days which happens to be the oldest festival in Oklahoma going back to 1931.

The concept was simple. We set up a little tent with a big sign that said, "FREE PRAYER." As people walked

by in the hot sun, we offered them free ice-cold bottled water. Then we asked each person what they needed prayer for. I was really surprised at how open people were. People asked for prayer for their families, for their marriages, for healing, for peace on earth, and many other things. Some people were so moved by our offer of prayer that we saw tears in their eyes. After we prayed for them, we shared the Gospel with each one and asked if they wanted to make Jesus the Lord of their life. The results were powerful.

Over the course of three days of ministry at Rooster Days, we gave away over three hundred bottles of water and fifty-six people prayed with us for salvation.

One testimony that stands out in my mind was when I prayed for an eleven-year-old boy named Germaine. Afterwards, he went and found his twenty-two-year-old brother Daymond and he also prayed with me for salvation. When Germaine brought his brother Daymond, it reminded me of the Samaritan woman who brought her whole village to meet Jesus.

Once we saw how successful this type of ministry is, we decided to do it again.

### **Tulsa State Fair Outreach**

As I mentioned above, the challenge with doing evangelistic events in North America is the cost of gathering a crowd. But, what if we stopped trying to get people to come to our event and instead went to where a crowd has already gathered?

Every year, one of the biggest events in our city is the Tulsa State Fair.

In 2019, 1.04 million people attended the Tulsa State Fair.

In 2021, 1.18 million people attended the Tulsa State Fair.

After sharing the vision with the organizers of the Tulsa State Fair we received permission to do an outreach at the fair. The fair is eleven days long, from September 29-October 9, 2022 so we knew it would take an army of prayer warriors and evangelists.

We set up a platform and a sound system in a high traffic area at the fair. We invited local worship teams to play music and youth groups to perform dramas. We hosted Team Xtreme, a group of strength men who break bricks and bend steel bars. When people gathered to listen, we communicated a simple and relevant Gospel message and invited people to pray.

The results were amazing! In eleven days, we had 1,001 conversations about God. We prayed with a total of 1,844 people. We led 479 individuals in a prayer of salvation. 60 people testified they were healed by God of pain or sickness. We had a total of 318 volunteers show up to help us pray with people. Many of these volunteers were teenagers or college students who had never had the opportunity to lead a person to Christ before.

Most definitely, one of the best parts of this outreach was the opportunity to train Christians to personally fulfill the Great Commission. Many of these volunteers had never before shared the Gospel with someone, prayed for the sick or led someone to Christ so this is an excellent way for churches to mobilize their people to reach their community for Christ and teach them how to witness.

## Testimonies

There were so many individual testimonies that it would be impossible to recount them all, but I want to mention just a few of them:

Joshua Wagner shares, “Nate came by our booth right before we were about to close. He approached me and told me that he needed prayer. As I talked with him, it became clear that he was not saved so I shared the Gospel with him and asked him if he wanted to pray the prayer of salvation, and he did! He also told me that he was an alcoholic and I told him that the same Jesus who forgave his sin was able to deliver him from alcoholism. So I prayed for that deliverance. During our entire conversation he was holding a massive can of overpriced beer. It was filled to the brim as he had just purchased it. So after we prayed for alcoholic deliverance, I asked him if he wanted that beer anymore or if we could throw it in the trash? He immediately and joyfully responded that he wanted to throw it away (despite the fact he had just purchased it and it was completely full). Together we threw that beer in the trash! One of the volunteers who heard about that testimony prayed with a lady later on that week who also had an alcoholic addiction and, remembering the testimony of Nate, he asked the alcoholic woman if she wanted to get rid of her alcohol. She also wanted to, grabbed a flask out of her purse and poured all the alcohol into the trash.”

Jonathan Cowerd asked a man if he needed prayer. The man yelled, “No, I need to go to the bathroom” as he rushed towards the restrooms. Five minutes later the man came back and said, “Actually, I do need prayer, there is a lot of bad stuff going on in my life.” Jonathan prayed with him and he accepted Christ as his Savior.

Across the street from our prayer booth was a bathroom. Robert, the bathroom attendant, heard our messages for eleven days. Several people from our team prayed with him. He asked us to pray for his wife who suffers from a stomach problem. That night he went home and laid hands on her stomach, and his wife was healed.

One day Kevin Wagner saw Michael smoking drugs near the tent behind us. Two days later, he approached our booth with tears in his eyes. He started weeping and said, “My mother just died yesterday.” It turns out that he had been trying to mask his heartbreak by the use of drugs the day before she died. The team at our booth consoled Michael and shared the Gospel with him. We told him, “Jesus gives us hope in the midst of heartbreak.” We asked him to give his life to Christ and he was eager to do so. We spent time ministering to him and he left with the hope of heaven in his heart and comfort from his mother’s death. By being out here, we were there when he faced a big need.

Josh Wagner shares, “One family I met lived near where I go to church. When I asked them if they attended church somewhere, they said that they did not and so I invited them to join my family at church on the upcoming Sunday. I exchanged numbers with the husband and invited him again on Saturday before our service the following day. The next day, he, his wife and their two children joined us for service. They had not been a part of a church for years but because of this outreach, they immediately joined us for service and plan to be back again.”

These testimonies are why we witness. The Bible says in Luke 15:10, “I tell you, there is rejoicing in the presence of the angels of God over one sinner who repents (NIV).” All of heaven rejoices when one sinner gets saved. As you launch your own Free Prayer outreach, I know that heaven will rejoice with you.

# freePRAYER



Books for New Believers



Talking About Jesus



King Family Ministers Together



Training Believers to Witness



Sharing the Gospel



Prayer for Miracles



**freePRAYER**  
Do you **know** GOD?  
1. God Loves You  
2. Sin Separates Us from God  
3. Jesus Died for Our Sins  
4. You Can Be Saved  
**PRAY today**  
Download Your **freeEBOOK**

**SCANTO WATCH THE VIDEO**

# TULSA, OK MEETS JESUS



# The Biblical Mandate for Evangelism

By Daniel King

Our Heavenly Father has a message for us. If we could drown out all the voices of daily life that compete for our attention and listen closely, we would hear God's voice echoing, again and again, one message. The message that is reverberating throughout heaven is, "People need Jesus."

Between His resurrection and His ascension, Jesus had one thought on His mind. For forty days, Jesus was obsessed with instruction from heaven. Over and over again, He commanded His disciples to be soul winners. Each of the Gospel writers and the book of Acts recorded His final words.

Let's look at what Jesus was saying during this crucial time between Easter morning and when He was taken up into the sky.

Matthew 28:19-20 (NKJV) "Go therefore and make disciples of all the nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, teaching them to observe all things that I have commanded you; and lo, I am with you always, even to the end of the age."

Mark 16:15-20 (NKJV) And He said to them, "Go into all the world and preach the Gospel to every creature. He who believes and is baptized will be saved; but he who does not believe will be condemned. And these signs will follow those who believe: In My name they will cast out demons; they will speak with new tongues; they will take up serpents; and if they drink anything deadly, it will by no means hurt them; they will lay hands on the sick, and they will recover."

Luke 24:47 (NKJV) "...Repentance and remission of sins should be preached in His name to all nations, beginning at Jerusalem."

John 20:21-23 (NKJV) So Jesus said to them again, "Peace to you! As the Father has sent Me, I also send you." And when He had said this, He breathed on them, and said to them, "Receive the Holy Spirit."

Acts 1:8 (NKJV) "But you shall receive power when the Holy Spirit has come upon you; and you shall be wit-

nesses to Me in Jerusalem, and in all Judea and Samaria, and to the end of the earth.”

These five verses are an evangelism call from heaven. Five times, Jesus told the Church to go. For forty days, Jesus talked about just one thing. Tell the world the good news!

Collectively, these five verses are known as the Great Commission. They represent Jesus’ mandate to the Church. As J. Hudson Taylor, a missionary to China, said, “The Great Commission is not an option to be considered; it is a command to be obeyed.” As Evangelist Reinhard Bonnke said, “Fulfilling the Great Commission should be our Great Ambition.”

### **Why Did Jesus Repeat His Instructions Five Times?**

A few weeks ago, my wife woke up and remembered we had no bread in our house. She asked me to buy bread at the store. At the breakfast table, she reminded me again. As I put my three-year-old son in the car to take him to school, the garage door opened, and my wife said, “Daniel, please bring home some bread from the store.”

“Of course, my love,” I replied. After I dropped my son off at school, my cell phone rang. It was my wife. We talked about our plans for the day, and at the end of the conversation, she reminded me, “Don’t forget the bread.”

When I arrived at the grocery store, I got my cart and found some milk and cereal. Suddenly, “Beep, beep.” It was a text message on my phone. It was one word from my wife, “Bread.” My wife asked me five times to bring home some bread. What would have happened if I had arrived at home without the bread?

Right before Jesus ascended to heaven, he had one thought on his mind. Five times we have this thought recorded. Five times he gave an instruction to his disciples. What will Jesus say if He suddenly returns, and we have not obeyed His instructions?

Many Christians are anxiously waiting for the rapture, but before Jesus can return, we must finish our assignment. Many people debate about when the second coming of Christ will happen; meanwhile, we forget the billions of people in this world that have never heard about the first coming of Christ. The timetable for His return rests in our hands. Jesus said, “. . .this gospel of the kingdom will be preached in all the world as a witness to all the nations, and then the end will come” (Matthew 24:14 NKJV). Christians often want to leave the earth; God wants Christians to change the earth.

If we want to be obedient to Jesus, we should use every opportunity to make sure people are going to heaven with us. By praying for people and witnessing to them, we can change their eternal destiny.



# Steps to Hosting a Free Prayer Booth

We are so excited that you want to host your own Free Prayer booth. We know you will see many people be touched by God as you use this powerful tool to reach out to your community.

In the next few pages, I will be listing the steps you need in order to get started. At first glance it might seem difficult, but it is really not that hard once you get past the first learning curve.

To get started, there is a series of steps you need to take. I have written these out in roughly their order of importance.

## The Set Up

The basic cost of conducting a Free Prayer outreach should be under \$1,000. Your biggest expense will be your tent and a big banner that says “Free Prayer.” Later, if you want to invest more, you can think about getting a Free Prayer trailer.

## Needed Materials Checklist

Prayer Tent

Tie downs for the tent in case it is a windy day.

Banner that says “Free Prayer”

Flyers with the Four Spiritual Laws

Table

Chairs

Bibles to Give Away

Follow-up Books for New Believers

Gospel Tracts

Material in Spanish

Gospel stickers for children

Candy to give to children

Notebook to record results

Sound system with bluetooth capability so it can play music from a cell phone.

T-shirts for volunteers that say “Free Prayer”

Cooler with bottles of water for workers  
Lighting if you are doing it at night  
3-4 plastic containers to store material in (so they don't get wet).

### **Finding a Fair**

Now that your setup is prepared, you are ready to book a fair.

The best way to find a fair is to "Google" fairs in your area. We recommend starting with small local fairs. Big fairs cost more money, they last longer, and they require more help to work them. A small fair with a few rides are the best because they usually happen from Friday night-Sunday.

Start by calling the fair and ask how to purchase a spot. For some fairs you may be able to accomplish this online. Most fairs will want your money when you register.

### **Receiving Permission**

The second step to doing a Free Prayer booth outreach in a public venue is receiving permission from the organizers of the event.

Most venues rent out booths to many different types of vendors, carnival rides, and food trucks. Since we have freedom of religion in America, it should be possible to have a Free Prayer booth in most types of public venues.

It may require some persistence in order to receive permission at larger fairs.. At our Tulsa State Fair outreach, God gave me the idea in October. In November we reached out to the fair in order to ask if it would be possible. In February, we were finally able to schedule a meeting with the organizers. Our team presented the idea to them. Then we heard nothing. We repeatedly texted them and called them and after a couple of months without hearing any response, I thought they did not want us to come. But, in June, we finally received a call with some good news. Not only did they want us to host a booth, but they also asked us to preach at a Sunday morning church service held at the fair for all the vendors and carnival workers.

Your relationship with the fair organizers is essential to the success of an event. It is important for the organizers to trust you. Their main goal is to organize a successful fair and to give the people who come a feeling of joy. If they feel that you are going to cause a ruckus or be confrontational, they may be hesitant about allowing you to minister.

### **Insurance**

Some fairs may require you to have insurance for your booth. This should not be too expensive. It can be found for around \$100 / year.

## Recruiting Volunteers

It takes a lot of work to man a prayer booth for an entire fair. The Tulsa State Fair is eleven days long and it goes from 10am-10pm. It would be exhausting for one or two people to be present for this entire time. This is why it is vital to recruit volunteers to help with the prayer.

Here are some places where we recruited volunteers:

- Bible school students
- Sunday school groups
- Youth groups
- Homeschool groups
- Small groups at church
- Individuals
- Invite people to participate on your Facebook page
- Local evangelists
- Worship groups

I invited several other ministries to participate in the outreach. Since the Tulsa State Fair was eleven days long, I asked other ministries to take responsibility for one or two days. These ministries became responsible for recruiting people to come work on their day of ministry. By doing this, I spread the work of recruiting volunteers beyond my own sphere of influence.

As each volunteer arrived at the fair, we gave them a short orientation and a t-shirt. Then we posted them in front of the booth to start praying for people.

We ask people to stay and pray for at least two hours. So your shifts might run from 10:00-12:00pm, 12:00-2:00, 2:00-4:00, 4:00-6:00, and 6:00-8:00. It would be good to have at least two or more people at each shift. Starting out you could have you and one other person for each shift.



Scan this QR Code to See a Report on the Ministry at the Tulsa State Fair



# The Ministry

By Kevin Wagner

For many volunteers at a Free Prayer outreach, this may be the first time they are doing anything like this, so they may have a lot of questions about what to say and how to approach the people they are hoping to pray for. Well, in my decades of experience in street witnessing in North America and other nations, there are three basic scenarios of how the interaction may begin. Let's look at these three scenarios now...

## Scenario 1:

Believer: "Hi there! Is there anything I can pray for you about today?"

Passerby: "No thanks, I'm good."

Believer: "Ok. Before you go, here's a flyer with a code on it that you can scan, and you'll get a free book about Jesus Christ. Have a great day!"

## Scenario 2:

Believer: "Hi there! Is there anything I can pray for you about today?"

Passerby: "Yes...Passerby shares a prayer need."

Believer: (After prayer need is prayed for) "Before you go, I'd like to ask you a question we ask the people we pray with: Do you know for sure if you died today that you would go to Heaven?"

Passerby: "No, I'm not sure."

Believer: "Well, the Bible says that we actually can be sure. It teaches us that if we confess with our mouth that Jesus Christ is Lord and believe in our hearts that God raised Him from the dead, we will be saved. Being saved means being rescued from Hell and for Heaven forever. Would you like to have that assurance of salvation today?"

Passerby: "Yes."

Believer: "Let's pray..." Lead them in the Salvation Prayer

## Scenario 3:

Believer: "Hi there! Is there anything I can pray for you about today?"

Passerby: "Yes." Prayer need is shared.

Believer: Prayer need is prayed for. "Before you go, I'd like to ask you a question we ask the people we pray with: Do you know for sure if you died today that you would go to Heaven?"

Passerby: “Yes, I’m sure.”

Believer: “May I ask why you believe that?”

Passerby: “Because I’m a good person/I try to do good/I go to church, etc.”

Believer: “Well, those are all good things, but the Bible says that the only way we can really know for sure that we’re going to Heaven is if we repent of the things we’ve done wrong in God’s eyes, and trust Jesus Christ to be our Lord and Savior. Is that something you’d like to do right now?”

Passerby: “Yes.”

Believer: “Let’s pray...”. Lead them in the Salvation Prayer

Obviously, there are many variations that can take place within these three scenarios. But for the most part, what you will encounter will likely be a variation on one of these three themes. The Holy Spirit will lead you in the specifics of your interactions, and our hope is that these templates will help you get started and be used fruitfully by the Lord to impact many lives for Jesus!

## The Free Prayer Flyer - By Daniel King

For the Free Prayer booth, I prepared a flyer with the Four Spiritual Laws, a prayer of salvation, and a link to a free book that can be downloaded. Here is the flyer:

# **freePRAYER**

Do you **know** GOD?

1. God Loves You
2. Sin Separates Us from God
3. Jesus Died for Our Sins
4. You Can Be Saved

**PRAY today**

Dear God in Heaven, I am sorry for my sins and I ask You to forgive me. I believe Jesus died and rose again. Today I choose to make Jesus the Lord of my life. Jesus, please heal me, protect me, prosper me, and help me to live for you. Amen.



freePRAYER  
nextSTEPS

### Download Your **freeEBOOK**



Point the camera on your phone at this QR code to access your free ebook.



## Using the Four Spiritual Truths to Witness

The Four Spiritual Laws were first written by Bill Bright in 1965. He was the founder of Campus Crusade for Christ and generations of Christians have used the Four Spiritual Laws to lead people to Jesus. I like to use a simplified version of the Four Spiritual Laws that was used by my pastor, Billy Joe Daugherty. I call them the Four Spiritual Truths everyone needs to know because today's generation does not like laws, but we do still want to know the truth.

You can use this script to witness using the Free Prayer flyer, but feel free to adapt these words. Feel free to use these Scriptures or other Scriptures as the Holy Spirit prompts you.

### **1. God Loves You.**

John 3:16 tells us, "For God so loved the world that he gave his one and only Son, that whoever believes in him shall not perish but have eternal life." John 10:10 tells us why Jesus came, "I have come that they may have life, and have it to the full." What prevents people from knowing God's love and living an abundant life?

### **2. Sin Separates Us From God**

Humankind is damaged by sin and because of sin we are separated from God. This sin prevents us from knowing God's love. What is sin? Sin is when we disobey God's commands. Romans 3:23 reads, "for all have sinned and fall short of the glory of God." Romans 6:23 tells us about the consequences of sin, "the wages of sin is death." God created us to have a relationship with Him but sin has created a great gap or chasm between God and humankind. What is the solution?

### **3. Jesus Died for Our Sins**

Jesus Christ, God's only Son, is God's only cure for the sin problem. Through Jesus our sins can be forgiven and our relationship with God can be restored. Romans 5:8 says, "God demonstrates his own love for us in this: While we were still sinners, Christ died for us." 1 Corinthians 15:3-4 tells what we need to know in order to be saved, "Christ died for our sins according to the Scriptures, that he was buried, that he was raised on the third day according to the Scriptures." Jesus is the only way to salvation. Jesus said in John 14:6, "I am the way and the truth and the life. No one comes to the Father except through me." How can someone receive the gift of salvation?

### **4. You Can Be Saved**

In order to receive salvation, you must put your faith and trust in Jesus Christ. John 1:12 promises, "to all who did receive him, to those who believed in his name, he gave the right to become children of God." Acts 16:31 says, "Believe in the Lord Jesus, and you will be saved."

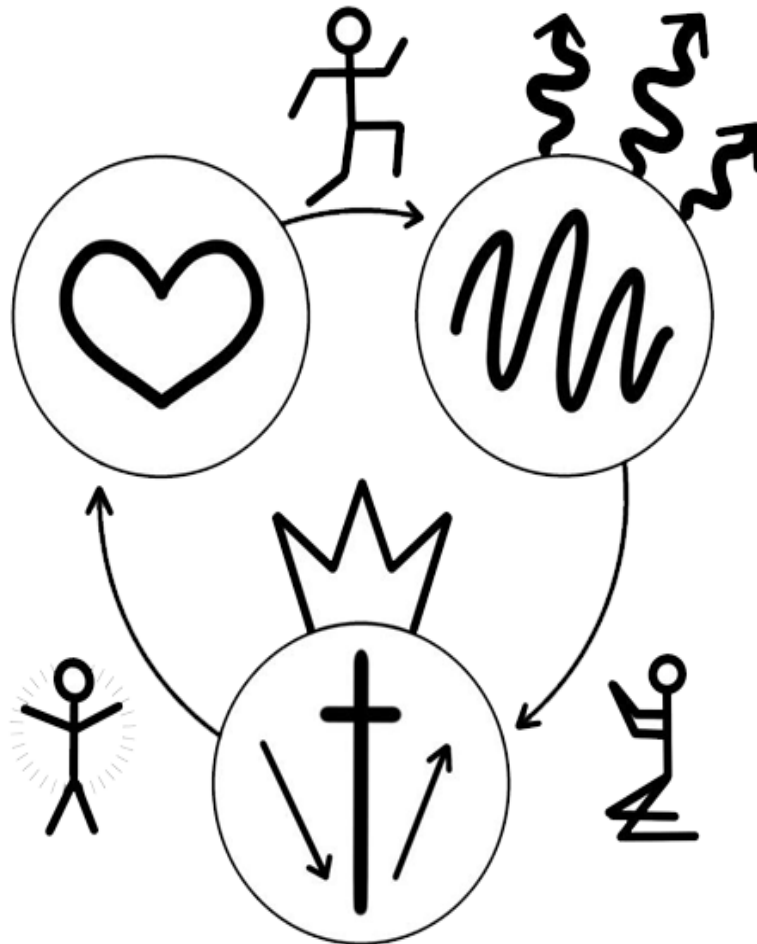
If you want to trust Jesus Christ as your Savior, say the following words. The words themselves will not save you, but trusting in Jesus Christ will. This prayer is a way for express your faith in God.

Dear God in Heaven, I am sorry for my sins and I ask You to forgive me. I believe Jesus died and rose again. Today I choose to make Jesus the Lord of my life. Jesus, please heal me, protect me, prosper me, and help me to live for you. Amen.

## The Three Circles Witnessing Sticker

Jimmy Scroggins, lead pastor of the First Baptist Church of West Palm Beach, Florida developed the Three Circles as a witnessing tool for his congregation. I like using these stickers to witness to children. Kids love the illustration and they are visual learners.

As children walk past the Free Prayer booth, I ask them, “Hey do you want a sticker?” Of course they do. As I give them the sticker, I say, “Can I tell you what the sticker means?” Then I launch into the Gospel presentation and point to the pictures on the sticker as I go.



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## **The Three Circles Witnessing Sticker**

### **The First Circle Represents God's Design**

I believe God has a perfect design for every area of our lives. God has a plan for our families, our marriages, our sex lives, our money, our work life, and even our entertainment. God has a design for every area of our lives.

### **The Run Away Man**

The problem is that something inside us wants to do things our own way instead of following God's plan. Far too often, we run away from God's perfect design. The Bible has a word to describe running away from God's design and that word is "sin."

### **The Second Circle Represents Brokenness**

When people sin against God's design, they end up in a place of brokenness. This is tragic because brokenness really hurts. The brokenness of human life is real and is something that every person can relate to. Whether you go to church every Sunday or whether you have never gone to church your entire life, you probably know what it is like to experience brokenness either because of your own choices or because of the choices of someone who has hurt you. Brokenness can come from bad relationships or from something internal. People get addicted, depressed, discouraged, worried, they feel used, or they feel empty.

### **The Crooked Lines**

When people find themselves in a place of brokenness, they look for a way to fix themselves. We start looking for a solution for the pain we feel. We go on a search for a way to numb the pain, to escape the depressed feeling, and to get out of the place of brokenness. The problem is that we just get more and more broken. The feeling of brokenness lets us know that something needs to change. The feeling of being messed up and frustrated and disgusted with life drives us to look for change. But after we try different ways to escape the brokenness, we quickly realize that we can't change ourselves, and we start looking for someone to help us change.

### **The Praying Man**

The Bible actually has a word for change and the Bible word for change is the word "repent." When we come to a point where we realize we cannot change ourselves, we realize we need God's help. This feeling drives us to our knees to ask God to help us change.

### **The Third Circle Represents God's Plan of Salvation**

The Bible has a solution for the problem of brokenness and its called, "The Gospel." Gospel is a Bible word that means "good news." This is the good news, that God loves us so much that when He sees us in our brokenness he does not leave us there. Two thousand years ago, He sent His own Son Jesus to come and live a perfect life. Jesus never departed from God's perfect design. Jesus never sinned. He loved people. He cared about people. He healed people who were hurting, and He spoke up for people who were broken.

But one day, when Jesus was about 33 years old, some evil men crucified Him to a cross. They put nails in His hands and feet and a crown of thorns on His head. When Jesus was hanging on the cross, God put the sins of the whole world on Jesus, including your sins and my sins. His body was broken so that our broken lives could be fixed.

Jesus died on the cross, but He did not stay dead. The good news is that after three days, Jesus rose from the dead. This miracle resurrection proved that Jesus is the Son of God and that He has the power to forgive our sins.

## The Rejoicing Man

So, if we truly want to experience change, we have to believe in Jesus. The Bible word for believing in Jesus is the word “faith.” We have to believe that Jesus rose from the dead and we have to put our faith and trust in Him. By faith, we believe that Jesus is our Savior and that He can rescue us from our brokenness.

When we turn away from our sins and turn to Jesus, God does a miracle in our lives. He restores us to His original plan for our lives and we become whole. When we cry out to Jesus, He fixes everything that is broken and gives us the ability to pursue God’s perfect design for our lives.

Even if you are one thousand steps away from God, it is only one step back. No matter what you have done or what mistake you have made or how broken your life is, God is waiting for you. Once you become a believer in Jesus, you come full circle all the back to God’s perfect design for your life.

Please, use this illustration to share “good news” with the people around you! The Bible has a word for a person who shares “good news” and that word is “evangelist.” That’s what I am and what you can be too.

**Scan this QR Code to download the graphic for the Three Circles Witnessing Tool**



## **Guidelines for Ministering with Love**

### **By Daniel King**

Our goal is not to insult people or to condemn them. Our goal is to lead people to Jesus.

Even though the Free Prayer booth belongs to us, the venue does not. We must be respectful of the place where we are ministering.

Some people who have a passion for witnessing may want to preach aggressively in the microphone. Based on our experience, we feel this is the wrong tactic to use in a Fair setting. We had a couple of preachers show up who are used to street preaching. They love standing on the street corner and preaching against various sins like homosexuality, masturbation, and pornography.

We asked them not to talk about sexual proclivities from the microphone. There are a thousand ways to share the Gospel and it is not necessary to talk about “masturbation, porn, and sexual addiction.” There are many young children at the fair and as a father, I do not want my kids to be exposed to the depravities of sin. If we allowed one of these street preachers to preach on these issues, we would not be allowed to minister at the fair ever again. We cannot allow a ten-minute testimony to stop days of ministry.

In every context of ministry, the Gospel must be presented differently. It is important to use the right tools for the right task. One should not try to use a sledgehammer to open a pickle jar.

Different methods of sharing the Gospel are needed in different situations. Fishermen use different types of bait to catch different types of fish.

In the context of a Fair, it is important to focus on the love and the goodness of God. Romans 2:4 tells us, “the goodness of God leads you to repentance.” It is easier to catch flies with honey than with vinegar.

Here is an article I wrote about being loving preachers instead of mean preachers. This article expresses the philosophy behind the Free Prayer booth method of witnessing.

### **Curing the Mean Preacher Syndrome**

Have you ever seen a preacher standing in a crowded area shouting at people with a megaphone? “You’re going to hell” he shouts, “the wages of sin is death.” Once I saw a street preacher who was preaching in a confrontational style and all the people passing by tried to stay as far away as possible. Occasionally, he was confronted by a heckler and I saw a homeless man throw a beer can at him. The preacher probably felt like he was being “persecuted for the Lord’s sake,” but really he was suffering unnecessary abuse because of the way he was preaching. I agreed with 95% of what the street preacher said but I cringed inside because of the way he said it.

According to the First Amendment, in the United States we have the right to free speech. But, just because someone has the right to say anything does not mean he has the intelligence or compassion to say the right thing. The “right to speak” does not mean others have an obligation to listen. We must use our right to speak wisely.

Let’s not abuse the “right to speak” that the United States Constitution guarantees. We have the “right to speak”, but there is another right that is more important when witnessing, that is “the right to be heard.” We have to earn the right to speak into a person’s life.

John said, “Love one another” and “You shall be known by your fruits.” Preachers with megaphones say they are being loving by warning people they are headed to hell, but even if their words are loving, its tough to be perceived as loving when one is shouting at full volume. One time my wife and I had an argument and I screamed at her, “I love you.” Even though I used the right words, my tone did not convince her that I was telling the truth.

As a church, we need to become wiser in how we engage people.

How to earn the “right to be heard”:

1. Minister in a caring manner. It has been said, “People don’t care how much you know until they know how much you care.” Your words may be caring but it is hard to tell from your tone when the volume on your megaphone is cranked up to ten.
2. Preach grace, not law. Romans 2:4 says it is the “goodness of God that draws people to repentance” not hellfire and brimstone preaching. Grace-filled preaching is more powerful than shouting about the law. Jonathan Edwards is famous for preaching “Sinners in the Hands of an Angry God” but the message today’s generation needs to hear is “Sinners in the Hands of a Merciful God.”
3. Offer to pray for people instead of preaching at people. I often approach people softly by saying, “Hi. I’m Daniel and I’m from a local church. We are walking through this area praying for people today. Is there anything that you need prayer for?” I have found that even people who do not believe in God will allow you to pray for them. Once I am done praying a blessing over my prospect, I start a conversation about God. This allows me to witness and eventually to pray with him or her for salvation.
4. Stop arguing. No one ever came to Christ because they lost an argument. Be nice when you are witnessing. Some might ask, “Isn’t the Gospel offensive?” Yes, but it does not need your help. You don’t have to be a jerk. Often it is not the Gospel that is offensive but the way that Christians behave that is offensive.
5. Listen to people. God gave us two ears and only one mouth. Witnessing should be a dialogue, not just a monologue. Evangelism should be a conversation, not a confrontation. According to Allan Dayhoff, we have to shift from confrontational monologue to a relational dialogue. Paul “reasoned” with people. Before sharing the Gospel with someone, I often ask them, “How is your relationship with God?” The way this question is answered gives me clues that help me target what scriptures I share. An atheist, a Catholic, a Mormon, and a Muslim all need to be approached differently. It is easier to minister after listening to a person’s heart about spiritual matters. More is accomplished through conversation than condemnation. When witnessing, a conversation is more powerful than a lecture.

## **Recording the Results**

We count numbers because every number counts. God cares about every individual and we want to accurately record the impact of our ministry.

This is how we record results. We make a “I” mark for each person we interact with. If we have a conversation with a person, they get one line under conversations. If we pray with a person, they get a line under prayer. If the person says a salvation prayer with us, he or she gets a mark under salvation. If the person notices an improvement in a physical condition after prayer, we mark them as a healing. Each person would only receive one mark. For example, if someone gets saved, obviously we prayed with them and we had a conversation with them, but we do not mark them down three times. A person who gets saved only gets one mark.

At the end of each hour, we add up how many marks are in each category. At the end of the day, we add up all the results and text them to everyone who helped us pray so that we can all rejoice in what God has done.



## Sample Sheet for Recording Results

### Friday - 1pm-2pm

Conversations                      Prayers                      Salvations                      Healings

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Testimonies: \_\_\_\_\_

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### Friday - 2pm-3pm

Conversations                      Prayers                      Salvations                      Healings

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Testimonies: \_\_\_\_\_

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### Friday - 3pm-4pm

Conversations                      Prayers                      Salvations                      Healings

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Testimonies: \_\_\_\_\_

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Total Conversations:

Total Prayers:

Total Salvations:

Total Healings:

## **Getting People's Attention as They Walk Past the Booth**

As people are walking by, it helps to talk to them to get them to stop for a second. We use a small sound system so that our voices will stay strong the whole week. If a sound system is not allowed by the fair, you can ring a small bell to attract attention.

Here are some examples of what we might say:

“Hello, welcome to the fair. We are here praying for people today. What do you need prayer for?”

Free prayer! Get your day started off right by spending a moment with God.

Hey, do you have a moment to talk with God?

### **Jokes to Get People to Stop**

**By Evan Herrman**

Ice breakers are a way to get a distracted person focused on you to start a conversation. After the ice breaker it is best to go straight into offering them free prayer or ask them “If you died today where would you go?”

Evan Herrman is our resident Christian comedian. He likes to joke around with people in order to break the ice. Here are some of his top lines:

If someone is carrying a beer, I'll say, “Do you know what Jesus' first miracle was? It was an alcoholic one. He turned water into wine. If you died today, where would you go?”

I try to look for articles of clothing that I can use to start a conversation. I'll talk about their article of clothing in a funny way just to break the ice. For example, if someone is wearing a sports jersey for the Cowboys, I'll say, “God loves you even if you are a Cowboy's fan.” Or if they are wearing a jersey for a team that loses a lot, I'll say, “Hey do you want prayer for your team?”

I'll look for a piece of clothing that I can turn into a mini-message. For example, if someone is wearing a shirt from the GAP, I'll talk about how sin creates a gap between God and man.

When people are walking by looking at their phone, I might say, “Hey, the fair is in front of you.”

If someone is on a scooter or a mechanized wheelchair, I say, “Hey slow down. There is a speed limit here.” When they stop and look at me, I ask if they want prayer.

If people are talking to one another, I say, “Hey secrets don't make friends. I want to know what you are talking about.”

I often compliment people to get them to smile. Saying, “Hey nice smile” or “I love your haircut.”

If people have tattoos, I'll ask them to show me their favorite tattoo.

When a man with a beard walked by, I said, “Hey, did you comb your beard today?”

If someone has big muscles I'll ask them, “Do you even work out?”

If someone is eating an ice cream cone, I'll ask them how it tastes.

Free Prayer! Now, 50% off.

When people ask me why its "Free Prayer." I explain that it is free because Jesus paid for it all. Sometimes people think that church costs, but we want people to know that salvation is a free gift.

**Discipleship and Follow Up Program**  
**By Daniel King**

Follow up for new believers is important. Jesus told us to “make disciples” not “make converts.” At our Tulsa State Fair outreach we used a multi-pronged approach to helping people grow in their faith.

First, we give away a book that I wrote for new believers.

Second, every person we encounter receives a flyer with the Four Spiritual Laws. On the bottom of the flyer is a QR code that allows them to download a free book. Once we capture the person’s e-mail, we can send them additional discipleship materials. If a person cannot access the internet in order to download the free e-book, I ask them to fill out the decision card below and then we can manually send them the e-book and be able to capture the person’s information.

Third, we gave away Bibles in both English and Spanish.

Fourth, we have a Gospel sticker that we give to kids so they can visually remember the Gospel.

All of these tools help us to jumpstart discipleship for the people we pray with for salvation.

# **free**PRAYER Decision Card

Yes! I decided to follow Jesus today!

Yes! I decided to rededicate my life to God today!

Name: \_\_\_\_\_

E-Mail (Please Print Clearly): \_\_\_\_\_

Phone: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Would You Like Help Finding a Church in Your Area? Yes No

**Scan the QR Code Below to Download a Copy of the:**

**The Free Prayer Logo**

**The Free Prayer Follow Up Book**

**The Free Prayer Flyer**

**The Three Circles Witnessing Sticker**

**The Free Prayer Results Sheet**

**The Free Prayer Decision Card**



# What Are People Saying About the Free Prayer Booth?

“I’ve had the pleasure of working with the Free Prayer team for a few years, and it’s been a very positive experience. It’s been amazing to see how many people have been touched by God. I would definitely encourage you to have this type of opportunity at your event.” - **Jen Haddix, Events and Programing Manager at the Tulsa State Fair**

For More Information Please Visit:

[www.evangelismnow.us](http://www.evangelismnow.us)

[www.wagnerministries.org](http://www.wagnerministries.org)

[www.kingministries.com](http://www.kingministries.com)